<u>席報告</u> CHAIRMAN'S STATEMENT



本人欣然提呈泰昇集團(「本公司」)連同 其附屬公司(統稱「本集團」)截至二零零一年 三月三十一日止年度之年報。回顧過去一年, 本集團之營業額為981,000,000港元 (二零零零年:1,141,000,000港元),而重估 物業前之經營溢利則為41,500,000港元 (二零零零年:41,300,000港元)。由於作出 48,100,000港元之物業重估虧絀撥備,本集團 錄得股東應佔綜合虧損8,100,000港元(二零 零零年:綜合純利12,900,000港元)。

股息

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本 年 度 並 無 派 付 任 何 中 期 股 息 (一九九九/二零零零年: 無)。鑑於本集團 錄得綜合虧損,故董事局已議決不派付截至 二 零 零 一 年 三 月 三 十 一 日 止 年 度 之 末期股息(一九九九/二零零零年: 無)。

業務回顧

香港市場

地基打樁

本集團之地基業務已恢復至一個較為健康之 水平,並預期當香港地產市場之整體市場 氣氛回升時,可獲得進一步改善。回顧過去 一年,本集團持續精簡其營運流程及加強其 成本控制措施。地基部門之營業額 為664,000,000港元,而其盈利貢獻淨額則 超過45,000,000港元。本集團現時手上之 主要合約,其中包括數碼港第二期及第四期, 以及位於大角咀海暉道之私人發展項目, 合約總額接近600,000,000港元。

為了保持一貫之高質素水準,本集團特別 著重產品開發及研究工作。本集團欣然宣佈, 本集團已獲授一項有關非擠土式灌注樁之 導管式水底混凝土灌注之專利權(「專利權」)。 由於這項專利權可為常見的樁底問題 (如蜂巢狀混凝土及洗水碎石)提供有效及 妥當之解決方法,故這項專利權不單標誌着 一項行業的突破,更顯示本集團在地基業之 領導地位。 I am pleased to present the annual report of Tysan Holdings Limited (the "Company") together with its subsidiaries (the "Group") for the year ended 31 March 2001. For the year under review, the Group's turnover was HK\$981 million (2000: HK\$1,141 million) while operating profit before revaluation of properties amounted to HK\$41.5 million (2000: HK\$41.3 million). With a provision of HK\$48.1 million for property revaluation deficit, the Group recorded a consolidated net loss attributable to shareholders of HK\$8.1 million (2000: consolidated net profit of HK\$12.9 million).

DIVIDEND

No interim dividend was paid during the year (1999/00: Nil). As a result of the consolidated net loss of the Group, the Board has resolved not to recommend the payment of a final dividend (1999/00: Nil) for the year ended 31 March 2001.

BUSINESS REVIEW

Hong Kong Market

Foundation Piling

The Group's foundation business has returned to a healthier state and is expected to improve further when the overall market sentiment of Hong Kong real estate market rebounds. During the year under review, the Group has continued to streamline its operation processes and strengthen its cost control measures. Turnover of the foundation division was HK\$664 million while net contribution amounted to over HK\$45 million. The Group's major contracts on hand include, inter alia, Cyberport Phase II and Phase IV and a private development project at Hoi Fai Road, Tai Kok Tsui with total contract sum of close to HK\$600 million.

In order to consistently achieve high quality standard, the Group has placed significant emphasis on product research and development. The Group is pleased to announce that a patent ("Patent") in relation to a method of tremie concreting in non-displacement piles has been granted to the Group. This Patent not only denotes a breakthrough in the industry since it offers an effective and efficient solution to solve common pile base problems such as honeycomb concrete and washed aggregates but also signifies the Group's leadership position in the foundation industry.

席報告 CHAIRMAN'S STATEMENT

其他建築相關業務

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本集團之機電工程部門及樓宇建築部門之 營業額為119,000,000港元,而經營溢利增加 24%至20,000,000港元。在其不斷努力下, 機電工程部門成功被列入房屋署機電承建商 名冊試用期及工務局認可物料供應商及專門 承造商名冊項下之電氣裝置(第III組)及空調 及製冷裝置(第II組)試用期。樓宇建築部門 最近取得約500,000,000港元之承建合約。 該兩個部門之穩定發展,逐漸使本集團邁向 成為多元化專業建築機構。

塔式吊機市場一直缺乏生氣,這個趨勢現已 肯定。由於這樣,本集團之機械租賃及貿易 部門於回顧年度仍錄得虧損。為緩和該負面 影響,本集團將繼續削減塔式吊機之規模、 成本,並拓展至其他建築設備產品線。

中國市場

物業投資

雖然中國之租賃市場正邁向穩健及鞏固之 方向,惟物業價值於回顧年度仍受著亞洲 金融危機之持續影響。由於這樣,本集團 錄得重估虧絀48,000,000港元。一如所料, 中國即將加入世貿令物業租賃市場上揚。 天津國際大廈憑著其領導地位,將可由於 外國企業湧入中國而獲利。舉例來説, Starbucks Coffee最近在天津國際大廈開設其 在天津的首間旗艦店。同樣,雖然競爭仍然 激烈,上海之住宅租賃市場之上升趨勢經已 展開。由於本集團位於上海之出租公寓華園 及愛都均提供高優質服務及管理妥善,故其 繼續享有鞏固之客戶基礎及穩定之租金收 入。

Other Construction Related Sectors

The Group's electrical and mechanical division and building division achieved a turnover of HK\$119 million with a 24 per cent. increase in operating profit to HK\$20 million. With its continuing efforts, E&M division has successfully been admitted onto Housing Authority List of Electrical Contractors on probationary status and Works Bureau's List of Approved Suppliers of Materials and Specialist Contractors for Public Works under the categories of Group III Electrical Installations and Group II Air-conditioning and Refrigeration Installations on probationary status. As for building division, it has recently been awarded a construction contract of about HK\$500 million. The steady expansion of these two divisions gradually shapes the Group into a versatile specialized construction entity.

The protracted lackluster tower cranes market has turned into a definitive trend. As a result, the Group's machinery hiring and trading arm still incurred a loss during the year under review. To mitigate such negative contribution, the Group will continue to downsize its fleet of tower cranes, reduce costs and expand into other construction equipment product lines.

PRC Market

Property Investment

Though the PRC rental market is heading towards a healthy and sound direction, the value of properties during the period under review still suffered from the aftermath of the Asian financial crisis. As a result, the Group recorded a revaluation deficit of HK\$48 million. The imminent entry of China into WTO has predictably led to a recent take-off in the property rental market. With its established leading position, Tianjin International Building will bound to benefit from the influx of foreign corporations. Starbucks Coffee, for example, has recently opened its first Tianjin's flagship store in Tianjin International Building. By the same token, the residential leasing market in Shanghai has setoff on its upward trend though competition remains keen. With its superior quality service and high standard management, the Group's service apartments, China Garden and Aidu in Shanghai, continue to enjoy a strong client base and stable rental rate.

席報告 CHAIRMAN'S STATEMENT

物業發展

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由於有泰德苑非常成功之銷售成績,本集團 正全力發展其位於上海長寧之另一住宅發展 項目—泰榮苑。該項目之預售已定於短期內 展開,預期項目將於二零零二年十二月竣 工。該項目之部份溢利將於截至二零零二年 三月三十一日止財政年度中反映。由於本地 及外國買家對住宅之需求有穩定及有力之增 長,故本集團對上海住宅市場之前景充滿信 心。

財務回顧

本集團繼續採納審慎之財務政策,並取得 穩健之資本架構及現金流量。於二零零一年 三月三十一日,本集團擁有現金 75,000,000港元,而資產總值及資產淨值分別 約為1,721,000,000港元及661,000,000港元。 營運資金進一步增加55%至二零零一年 三月三十一日之38,000,000港元。

鑑於現時之利率較低,本集團籌得 100,000,000港元之三年銀團貸款,主要 用作支付於二零零二年三月三十一日到期之 未償還可換股票據之短期借貸。由中國工商 銀行(亞洲)有限公司及東亞銀行有限公司 所安排之該銀團貸款受到銀行歡迎,更重要者, 這顯示本集團之整體財務實力及往來銀行對 本集團之信心。所有可換股票據已於 二零零一年三月二十八日贖回,而贖回總額 合共約為81,000,000港元。

本集團之借款淨額為284,000,000港元, 去年同期則為260,000,000港元。總負債與 總資產比率維持於34%之審慎水平,去年則 錄得32%。於二零零一年三月三十一日, 與擔保履約保證書有關之或然負債為 77,000,000港元,而本集團賬面值約 172,000,000港元之若干固定資產已作為本集團 若干銀行融資之抵押。本集團之銀行借款 大部份以港幣為單位,然而,本集團亦已為其 中國附屬公司安排人民幣貸款融資。 人民幣借款之貨幣風險已由本集團之中國 物業所得人民幣資產及收入所對冲。

Property Development

With overwhelming success of Talent Court's sale results, the Group is in full gear to develop its other domestic residential development project in Changning, Shanghai – Tiffany Court. Pre-sale of the project has been scheduled to commence shortly and completion is expected to be in December 2002. Profit from this project will partly be reflected in the financial year ending 31 March 2002. With steady and solid expansion of both local and foreign buyers' housing demand, the Group is confident in the prospect of Shanghai's residential market.

FINANCIAL REVIEW

The Group continues to adopt a prudent financing policy and sustain a sound capital structure with healthy cashflow. As at 31 March 2001, the Group's cash on hand amounted to HK\$75 million while total assets and net assets were approximately HK\$1,721 million and HK\$661 million respectively. Working capital has further improved by 55 per cent. to HK\$38 million as at 31 March 2001.

In view of the prevailing relatively low interest rates, the Group raised a HK\$100 million 3-year term loan mainly to refinance its short term outstanding convertible notes due 31 March 2002. The facility, arranged by Industrial and Commercial Bank of China (Asia) Limited and The Bank of East Asia Limited, was well received and more importantly, signifies the overall financial strength of and the bankers' confidence in the Group. All convertible notes were redeemed on 28 March 2001 with total redemption monies amounting to approximately HK\$81 million.

The Group's net borrowings were HK\$284 million as compared to HK\$260 million in the previous period while total liabilities to total assets gearing ratio maintained at the prudent level of 34 per cent. as compared to 32 per cent. last year. As at 31 March 2001, contingent liabilities were HK\$77 million in relation to guarantees of performance bonds while certain of the Group's fixed assets with a book value of approximately HK\$172 million have been pledged to secure certain banking facilities of the Group. The Group's bank borrowings were mostly denominated in Hong Kong dollars but Renminbi loan facilities have also been arranged for its PRC subsidiaries. Currency exposure in the Renminbi borrowings has been hedged by the Group's Renminbi assets and revenue as generated by its PRC properties.

CHAIRMAN'S STATEMENT

前景

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地基業近期之整固代表行業重新按照良性競 爭環境中之遊戲規則運作,這情況對本集團 有利。隨着政府透過積極地在許多大型項目 之投資,藉此推動經濟,本集團有充份條件 從這些商機中受惠。除公共事業外,地基業 之前景亦須視乎本地地產市場復甦之速度及 規模而定。無論怎樣,本集團將繼續注視 經營環境之改變,並採取相應措施,以確保 其在市場之競爭力。

中國之國內生產總值於二零零零年急升至 8%,而上海更超越全國之平均值,其本地 生產總值達10.5%。上海住宅物業市道上 升,部份原因是房屋改革政策及上海居民在 購買住宅物業時可獲退税。此外,其他有利 因素包括中國加入世貿在即、土地拍賣或 投標取代了進行私人磋商以改善新土地供應 之透明度,及外國和本地房屋市場進行 併軌等,均能進一步加速上海住宅市場之 動力。由於有這些樂觀因素,本集團將繼續 集中發展上海地產市場,並積極尋求合適之 地塊,以供新發展之用。

展望未來,本集團對其在本港之地基市場 競爭力,以及其在上海把握業務增長機會之 準備及能力充滿信心。

聘用及薪酬政策

本集團,包括其位於香港及中國之所有 附屬公司及合營企業,於二零零一年三月 三十一日合共聘用約1,000名僱員。本集團 之薪酬政策,主要根據現行市場薪金水平及 各公司及有關僱員之表現而釐定。本集團亦 會提供其他福利,包括公積金、醫療保險 及培訓等。此外,僱員並可根據經本集團 批准之購股權計劃條款獲授購股權。

致謝

本人謹代表董事局對全體員工在此充滿挑戰 的時期下,仍能盡忠職守、努力不懈及貢獻 良多,致以衷心感謝。同時吾等亦多謝全體 股東對本集團之支持。

PROSPECTS

The recent shake-up in the foundation industry has realigned the rule of the game under a healthy competitive environment which is to the Group's advantage. With the government's proactive emphasis on boosting the economy through investing in many major projects, the Group is well positioned to materialize on such opportunities. Besides the public sector, the outlook of the foundation industry will also depend on the speed and scale of recovery of the local property market. In any case, the Group will continue to monitor the changes in the operating environment and take corresponding measures to safeguard its competitiveness in the market.

GDP growth in the PRC accelerated to 8% in 2000 with Shanghai outperforming the national average reaching a local GDP growth of 10.5%. The upbeat sentiment of Shanghai's residential property can be attributed in part to the housing reform policies and the tax refund Shanghai residents can qualify for when buying residential property. In addition, favourable factors such as China's impending entry into WTO, replacing private negotiation with land auction or tender to improve transparency of new land supply and the imminent merger of the foreign and local housing market will further accelerate the momentum of Shanghai's residential market. In view of such promising ingredients, the Group will continue to concentrate its efforts in Shanghai's property market and will actively search for suitable sites for new development.

Looking ahead, the Group is confident in its competitive strength in the local foundation market and at the same time, its positioning and ability to capture the tremendous growth opportunities in Shanghai.

EMPLOYMENT AND REMUNERATION POLICIES

The Group, including its subsidiaries and joint ventures in Hong Kong and the PRC, employed approximately 1,000 employees as at 31 March 2001. The Group's remuneration policies are primarily based on prevailing market salary levels and the performance of the respective companies and individuals concerned. Fringe benefits which include provident fund, medical insurance and training are provided. In addition, share options may also be granted in accordance to the terms of the Group's approved share option scheme.

APPRECIATION

On behalf of the Board, I would like to express my sincere gratitude to all our staff for their dedication, hard work and contribution especially during such challenging period. In addition, we would also like to thank all our shareholders for their support of the Group.

席報告 CHAIRMAN'S STATEMENT

審計委員會

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AUDIT COMMITTEE

本集團之審計委員會已與管理層審閱本集團 所採納之會計準則及原則,並商討有關審 核、內部管理及財務滙報等事宜,當中包括 審核本集團截至二零零一年三月三十一日止 年度之經審核業績。 The Group's Audit Committee has reviewed with management the accounting principles and practices adopted by the Group and discussed the auditing, internal control and financial reporting matters including the review of the Group's audited results for the year ended 31 March 2001.

承董事局命

On behalf of the Board

張舜堯

主席

CHEUNG FRANCIS Chairman

香港,二零零一年七月十八日

Hong Kong, 18 July 2001

6 Annual Report 2000/2001